

Maker	Model name	Vama Classification	Seat	Sales - Jul 2020				Sales - YTM 2020				Share
				North	Central	South	Total	North	Central	South	Total	
Mekong Auto	Changan 1.0T -Chassic Cabin	Light truck	2 seats				-					-
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-
Mekong Auto	Changan 1,0T -Canvas box	Light truck	2 seats				-					-
Mekong Auto	Changan 1,0T -Composite Box	Light truck	2 seats				-					-
							-					-
							-					-
Mekong	Sub-total						-					-
Mitsubishi	Outlander	SUV	7 seats	251	96	168	515	837	305	544	1686	
Mitsubishi	Pajero Sport	SUV	7 seats	38	1	24	63	201	30	104	335	
Mitsubishi	Mirage	Sedan	5 seats	6	4	7	17	83	46	27	156	
Mitsubishi	Attrage	Sedan	5 seats	142	95	116	353	836	615	649	2100	
Mitsubishi	Triton	Pick-up	5 seats	76	32	38	146	604	328	303	1235	
Mitsubishi	Xpander	MPV	7 seats	496	317	797	1610	2,454	1,428	3,611	7493	
Mitsubishi												
Mitsubishi												
Mitsubishi	Sub-total			1009	545	1150	2704	5015	2752	5238	13005	
Suzuki	Carry Blind Van	Van	2 seats	60	1	77	138	388	6	274	668	
Suzuki	Carry Truck	Small truck	2 seats	96	2	32	130	483	7	256	746	
Suzuki	Super Carry Pro	Small truck	2 seats	78	7	55	140	865	93	717	1675	
Suzuki	Ertiga 5MT	MPV	7 seats	53	36	95	184	87	43	191	321	
Suzuki	Ertiga 4AT	MPV	7 seats	148	43	177	368	583	94	653	1330	
Suzuki	Swift	Hatchback	5 seats	31	3	10	44	85	3	16	104	
Suzuki	Ciaz	Sedan	5 seats									
Suzuki	Celerio GL MT	Hatchback	5 seats					19	2	19	40	
Suzuki	Celerio GL CVT	Hatchback	5 seats		1		1	103	10	42	155	
Suzuki	XL7	SUV	7 seats	78	46	143	267	216	70	403	689	
Suzuki	Sub-total			544	139	589	1272	2829	328	2571	5728	
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	118	33	157	308	710	187	928	1825	
Toyota	Camry 2.5G/KL	Sedan	5 seats									
Toyota	Camry 2.0E/KE	Sedan	5 seats	48	15	77	140	341	88	388	817	
Toyota	Camry 3.5Q	Sedan	5 seats									
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	28	12	25	65	520	133	351	1004	
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats	13			13	13	1	7	21	
Toyota	Corolla Altis 2.0/CQ	Sedan	5seats	6			6	7		5	12	
Toyota	Corolla Altis RS	Sedan	5seats									
Toyota	Vios 1.5G/VG	Sedan	5 seats	738	294	327	1359	3683	1332	1943	6958	
Toyota	Vios 1.5E/VE	Sedan	5 seats	698	231	523	1452	3163	947	2987	7097	
Toyota	Vios 1.5J	Sedan	5 seats									
Toyota	Vios Limo	Sedan	5 seats									
Toyota	Innova G	MPV	8 seats	23	2	54	79	179	31	543	753	
Toyota	Innova E	MPV	8 seats	20	14	314	348	240	137	1642	2019	
Toyota	Innova V	MPV	8 seats	1		3	4	18		35	53	
Toyota	Innova J	MPV	8 seats									
Toyota	Innova GSR	MPV	8 seats									
Toyota	Fortuner Gasoline (4x4)/FVD	SUV	8 seats	11	7	6	24	100	32	53	185	
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	48	6	68	122	236	43	449	728	
Toyota	Fortuner Diesel (4x2)/FK	SUV	8 seats	53	27	141	221	573	267	1232	2072	
Toyota	Fortuner Diesel/FG	SUV	8 seats	10	9	97	116	90	71	638	799	
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats	10	1	6	17	160	12	63	235	
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats	14	1	9	24	59	17	106	182	
Toyota	Hiace Gasoline 2.7	Minibus	16 seats									
Toyota	Hiace Diesel 2.5	Minibus	16 seats	4		4	8	9		11	20	
Toyota	Hiace Super Wagon	Minibus	10 seats									
Toyota	Granvia	MPV		1		3	4	1	1	5	7	
Toyota	Landcruiser 200 GX 470	SUV	8 seats	17	3	6	26	91	18	38	147	
Toyota	Land Prado	SUV	8 seats	39	7	12	58	172	18	54	244	
Toyota	FT86	Sedan	5 seats									
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	3	4	4	11	96	44	58	198	
Toyota	Hilux G (4x4) MT/HG	Pick-up	5 seats	1	3		4	140	14	10	164	
Toyota	Hilux E (4x2)	Pick-up	5 seats	4	4	12	20	19	13	58	90	
Toyota	Hilux (4x2) AT/HK	Pick-up	5 seats	62	14	32	108	386	104	188	678	
Toyota	Yaris E	Sedan	5 seats									
Toyota	Yaris G	Sedan	5 seats	59	29	63	151	437	193	249	879	
Toyota	Alphard	MPV	7 seats	2		3	5	15	1	20	36	
Toyota	Avanza AG	MPV	7 seats	3		11	14	22	12	69	103	
Toyota	Avanza AE	MPV	7 seats	2		6	8	14	10	58	82	
Toyota	Wigo WG	Sedan	5 seats	99	11	81	191	270	75	269	614	
Toyota	Wigo WE	Sedan	5 seats	20	6	50	76	126	62	300	488	
Toyota	Rush	SUV	7 seats	94	49	182	325	655	330	989	1974	
Toyota	Sub-total			2249	782	2276	5307	12545	4193	13746	30484	
Isuzu	D-Max	Pick-up	5 seats	10		7	17	45		79	124	
Isuzu	mu-X	SUV	7 seats	6		39	45	37		218	255	
Isuzu	QKR	Small truck	3 seats	128	18	392	538	674	108	1752	2534	
Isuzu	NMR	Small truck	3 seats	1		8	9	6	3	90	99	
Isuzu	NPK	Light truck	3 seats	32	2	35	69	109	13	159	281	
Isuzu	NQL	Light truck	3 seats	31	4	46	81	138	14	257	409	
Isuzu	FRR	Medium truck	3 seats	32	1	31	64	101	3	178	282	
Isuzu	FVR	Medium truck	3 seats	17	1	26	44	106	1	69	176	
Isuzu	FVM	Medium truck	3 seats	7		15	22	74	6	70	150	
Isuzu	Tractor Head	Tractor truck (CV)										
Isuzu												
Isuzu	Bus Chassis	Chassis				42	42			176	176	
Isuzu	Sub-total			264	26	599	889	1290	148	2872	4310	
Ford	EcoSport	SUV		90	59	137	286	430	294	573	1297	
Ford	Transit	Minibus	16 seats	37	3	49	89	242	52	296	590	
Ford	Ranger	Pick-up	5 seats	361	235	432	1028	2215	1105	2172	5492	
Ford	Everest	SUV	7 seats	282	62	276	620	812	380	1276	2468	
Ford	Explorer	SUV		67	18	69	154	277	58	293	628	
Ford	Tourneo	MPV	7 seats	3	3	42	48	33	9	128	170	
Ford	Sub-total			90	59	137	286	430	294	573	1297	

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				North	Central	South	Total	North	Central	South	Total	
Ford	Sub-total			840	380	1005	2225	4009	1898	4738	10645	
Hino	HINO	Other Truck	3 seats	79	17	163	259	482	152	1003	1637	1.3%
Hino	Bus Chassis	Chassis										
Hino	Sub-total			79	17	163	259	482	152	1003	1637	
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	2		5	7	15	10	41	66	
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats	2			2	86		47	133	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats									
SAMCO	Truck	Medium truck	3 seats									
SAMCO	Crane truck	Crane truck (SPV)	3 seats									
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats									
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats							6	6	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats									
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats								1	1
SAMCO	Stage truck	Stage truck (SPV)	3 seats								1	1
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats									
SAMCO	Hooklift	Hooklift (SPV)	3 seats			4	4				4	4
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats									
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)										
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats								1	1
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats									
SAMCO	Xe chỉ huy chữa cháy	Xe chỉ huy chữa cháy (SPV)	4 seats									
SAMCO	Xe trộn máu lưu động	Xe trộn máu lưu động (SPV)	4 seats			1	1				1	1
SAMCO	Bus Chassis	Chassis										
SAMCO	Sub-total			4		10	14	101	10	102	213	
THACO KIA	Morning	Hatchback	5 seats	308	52	221	581	1,812	185	889	2886	
THACO KIA	Cerato	Sedan	5 seats	670	114	480	1264	2,800	452	1,563	4815	
THACO KIA	Sorento	SUV	7 seats	54	9	39	102	234	55	344	633	
THACO KIA	Rondo	MPV	7 seats	51	9	37	97	148	107	349	604	
THACO KIA	Sedona	MPV	7 seats	91	15	65	171	362	57	529	948	
THACO KIA	Optima	Sedan	5 seats	43	7	31	81	282	36	200	518	
THACO KIA	Soluto	Sedan	5 seats	352	60	253	665	1,735	510	1,361	3606	
THACO KIA	Sub-total			1569	266	1126	2961	7373	1402	5235	14010	
THACO MAZDA	Mazda2	Hatchback	5 seats	4	1	7	12	131	35	84	250	
THACO MAZDA	Mazda2	Sedan	5 seats	78	13	93	184	498	143	370	1011	
THACO MAZDA	Mazda3	Hatchback	5 seats	38	3	29	70	171	45	166	382	
THACO MAZDA	Mazda3	Sedan	5 seats	394	107	315	816	2,187	570	1,536	4293	
THACO MAZDA	CX-5	Crossover	5 seats	643	91	298	1032	2,263	449	1,338	4050	
THACO MAZDA	Mazda 6	Sedan	5 seats	49	10	97	156	262	45	473	780	
THACO MAZDA	BT-50	Pick-up	5 seats	81	6	23	110	383	126	295	804	
THACO MAZDA	CX-8	SUV	7 seats	198	25	303	526	665	112	1,108	1885	
THACO MAZDA	Sub-total			1485	256	1165	2906	6560	1525	5370	13455	
THACO PREMIUM	Peugeot	peugeot	7 seats	136	35	144	315	696	217	674	1587	1.3%
PEUGEOT	Sub-total			136	35	144	315	696	217	674	1587	
THACO TRUCK	K2700 (K200)	Small truck	2 seats	322	59	226	607	1623	342	1231	3196	
THACO TRUCK	K3000 (K250)	Small truck	2 seats	368	42	306	716	1894	406	1725	4025	
THACO TRUCK	Thaco truck	Light truck	2 seats	211	101	375	687	1441	711	2314	4466	
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	55	28	85	168	425	283	707	1415	
THACO TRUCK	Sub-total			956	230	992	2178	5383	1742	5977	13102	
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	15	8	47	70	146	72	217	435	
BUS THACO	Sub-total			15	8	47	70	146	72	217	435	
Honda	CR-V	SUV	7 seats	9	64	57	130	1883	648	1396	3927	
Honda	CITY	Sedan	5 seats	352	53	162	567	2004	1178	1733	4915	
Honda	Jazz	Sedan	5 seats					27	22	34	83	
Honda	Accord	Sedan	5 seats	2		26	28	22	21	99	142	
Honda	Odyssey	MPV	7 seats									
Honda	Civic	Sedan	5 seats	42	33	124	199	349	296	819	1464	
Honda	Brio	Sedan	5 seats	78	37	40	155	591	478	507	1576	
Honda	HR-V	SUV	5 seats	35	19	48	102	463	234	412	1109	
Honda	Sub-Total			518	206	457	1181	5339	2877	5000	13216	
VINAMOTOR	Hyundai	Large bus	29-80 Seats	5			5	20			20	
VINAMOTOR	Hyundai	Medium truck	Under 10T	15			15	82			82	
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	10			10	58			58	
VINAMOTOR	Sub-Total			30			30	160			160	
VEAM	VEAM Motor	Light truck	2~3	15	8	21	44	114	58	148	320	
VEAM	MAZ	Medium truck	2~3									
VEAM	Sub-Total			15	8	21	44	114	58	148	320	
TCIEV	Sunny XL	Sedan	5 seats	13	8	3	24	74	33	12	119	
TCIEV	Sunny XV	Sedan	5 seats	39	38	4	81	169	120	23	312	
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	56	20	7	83	271	101	30	402	
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	61	9	25	95	245	35	91	371	
TCIEV	Sub-Total			169	75	39	283	759	289	156	1204	
HYUNDAI	County	Medium bus	29 seats									
HYUNDAI	Mighty CBU	Light truck	3 seats									
HYUNDAI	Mighty CKD	Light truck	3 seats	227	57	284	568	676	170	846	1692	1.3%
DO THANH	Sub-Total			227	57	284	568	676	170	846	1692	
VIDABUS	FX120	Large bus	47 seats									
VIDABUS	BX212	Large bus	41 seats									
VIDABUS	GDW6117	Large bus	47 seats	7			7	18			18	
VIDABUS	BC095	City bus	60 seats					22			22	
VIDABUS	GDW6901	City bus	60 seats									
VIDABUS	G8	Large bus	34 seats					1			1	
VIDABUS	GVD090	City bus	60 seats					13			13	
DAEWOO BUS	Sub-Total			7			7	54			54	

Maker	Model name	Vama Classification	Seat	Sales - Jul 2020				Sales - YTM 2020				Share
				North	Central	South	Total	North	Central	South	Total	
Sub-Total												
No	Vehicle Type			Sales - Jul 2020				Sales - YTM 2020				
				North	Central	South	Total	North	Central	South	Total	
I	Passenger cars (PC)											
1	Sedans			4,087	1,210	3,054	8,351	21,189	7,583	16,833	45,605	
2	Sport utility vehicles (SUV)			1,521	538	1,862	3,921	8,707	3,130	10,414	22,251	
3	Cross-over cars			643	91	298	1,032	2,263	449	1,338	4,050	
4	Multi-purpose vehicles (MPV)			894	439	1,607	2,940	4,156	1,930	7,833	13,919	
5	Convertible cars			-	-	-	-	-	-	-	-	
6	Hatchback			381	60	267	708	2,321	280	1,216	3,817	
7	Others (please specify)			-	-	-	-	-	-	-	-	
8	Mercedes-Benz's PC subtotal			-	-	-	-	-	-	-	-	
9	Lexus's PC subtotal			102	-	53	155	473	-	358	831	
10	Thaco Peugeot's PC subtotal			136	35	144	315	696	217	674	1,587	
	Subtotal			7,764	2,373	7,285	17,422	38,895	13,289	38,664	91,068	
	In percentage (%)			44.56%	13.62%	41.81%	100.00%	43.24%	14.76%	42.00%	100.00%	
II	Commercial vehicles (CV)											
	Trucks											
11	Pick-ups			598	298	548	1,444	3,888	1,734	3,163	8,785	
12	Vans			60	1	77	138	388	6	274	668	
13	Small trucks (G.V.M ≤ 5,000 Kg)			1,003	128	1,019	2,150	5,603	959	5,771	12,333	
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)			516	172	761	1,449	2,478	966	3,724	7,168	
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)			71	2	72	145	363	10	317	690	
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)			-	-	-	-	-	-	-	-	
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)			-	-	-	-	-	-	-	-	
18	Other Trucks			79	17	163	259	482	152	1,003	1,637	
19	Tractor trucks			-	-	-	-	-	-	-	-	
20	Mercedes-Benz's CV (FUSO) subtotal			-	-	-	-	-	-	-	-	
	Subtotal			2,327	618	2,640	5,585	13,303	3,027	14,292	31,281	
	In percentage (%)			41.67%	11.07%	47.27%	100.00%	42.20%	12.23%	45.56%	100.00%	
	Buses											
21	Minibuses [(10-16) seats]			41	3	53	97	251	52	307	610	
22	Medium buses / Coaches [(17-30) seats]			2	-	5	7	15	10	41	66	
23	Large buses / Coaches [(31-55) seats]			29	8	47	84	271	72	264	607	
24	Sleeping buses			-	-	-	-	-	-	-	-	
25	City buses of all lengths			-	-	-	-	35	-	-	35	
26	Bus rapid transit (BRT)			-	-	-	-	-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	42	42	-	-	176	176	
	Subtotal			72	11	105	188	572	134	613	1,311	
	In percentage (%)			38.30%	5.85%	55.85%	100.00%	43.40%	10.17%	46.43%	100.00%	
III	Special-Purpose Vehicles											
28	Dump trucks			55	28	85	168	425	283	707	1,415	
29	Concrete mixer trucks			-	-	-	-	-	-	-	-	
30	Tanker trucks			-	-	-	-	-	-	-	-	
31	Refrigerator trucks			-	-	-	-	-	-	-	-	
32	Ambulance			-	-	-	-	-	-	-	-	
33	Fire-fighting trucks			-	-	-	-	-	-	-	-	
34	Garbages			-	-	-	-	-	-	6	6	
35	Hydraulic crane truck			-	-	-	-	-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-	-	-	-	-	
37	Crane trucks			-	-	-	-	-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-	-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-	-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-	-	-	1	1	
41	Hooklift			-	-	4	4	-	-	4	4	
42	Prisoner transport truck			-	-	-	-	-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-	-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-	-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-	-	-	1	1	
46	Aerial Platform Truck (SPV)			-	-	-	-	-	-	-	-	
47	Stage truck (SPV)			-	-	-	-	-	-	1	1	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-	-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	1	1	-	-	1	1	
	Subtotal			55	28	90	171	425	283	721	1,429	
	In percentage (%)			31.79%	16.18%	52.02%	100.00%	29.74%	19.80%	50.45%	100.00%	
	Grand-total			10218	3030	10120	23368	54004	17833	54251	126088	
	In percentage (%)			43.73%	12.97%	43.31%	100.00%	42.83%	14.14%	43.03%	100.00%	